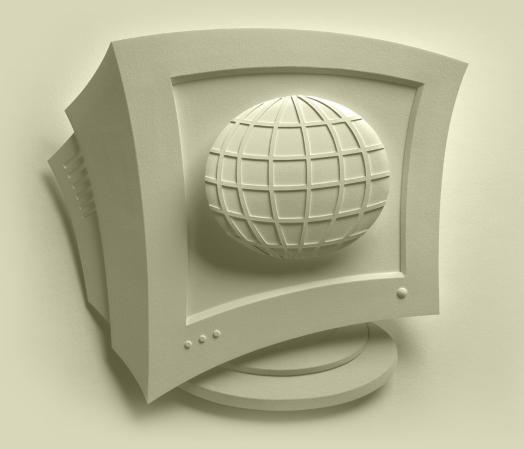


Spartacus Consulting[™]



We move fast, we think creatively, and we listen!





About Spartacus Consulting

Spartacus Consulting LLC (Spartacus) is uniquely qualified because of its proven team of professionals with significant IT and logistics experience in completing numerous projects of this nature. Spartacus' client base includes prominent companies such as Dow Chemical, Ford Motor Company, and Rohm & Haas, as well as lesser known but equally important medium size firms such as Soar Technologies, Morton Powder Coatings, Instrumentation Laboratory, e-Gatematrix (Delta Airlines/Gate Gourmet Joint Venture), The Bank of Bermuda, IMRA, and Borders Group Inc. We also routinely work with Venture Capitalists to provide IT solutions to start-ups.

Spartacus Consulting continues to expand while maintaining our reputation and high standard of excellence. Over time we have recruited staff of all ages with varied academic backgrounds and professional experience. With a collective sum of over 300 years in business and information technology, we have the knowledge to address your business needs. We also have a network of professional partners to complement and enhance our offerings.

Spartacus Consulting specializes in rapid development and deployment projects that often intimidate other consultants. Because every one of our consultants is an 'A' player, we routinely tackle application and e-Commerce projects that overwhelm larger, high price-tag consultants (e.g. IGS, EDS, Accenture). Let our talented and experienced team of IT professionals solve your challenging IT projects on-time and under budget.

Below are just a few examples of the solutions that we have provided for our clients.





Selected Clients

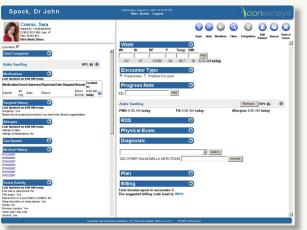
The Dow Chemical Company (Neolytica Project)

Spartacus built a prototype website on a loss-leading bid of \$400k, eventually winning a \$3M contract for the full project. Accenture had bid \$18M for full-blown construction of website. We suggested an alternative 120-day "proof of concept" for \$400,000. Having successfully completed this proof of concept phase, the client, was so impressed that we secured the fulltime outsourced IT provider for the venture which continues to this day.

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Consensys, LLC (Electronic Medical Record (EMR) Project)

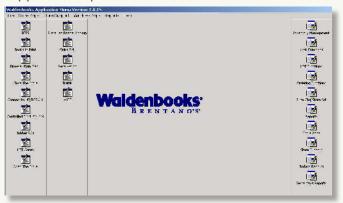
Consensys EMR delivers a variety of clinical and administrative benefits that enhance practice productivity and give doctors more time to focus on patient care. Spartacus Consulting used its expertise in electronic data management and internet technologies, as well as inside knowledge of the medical industry, to build Consensys EMR, an innovative electronic medical records system that eliminates paper records in the doctor's office and manages communication between offices, laboratories and hospitals. It is designed to help physician practices improve quality of care, reduce errors, and cut costs. Appropriate for any sized medical practice—from a small, solo practice to a large, multi-provider/multi-location group—this feature-rich system allows physicians to create and maintain complete medical records faster and more efficiently.





Borders Group (Waldenbooks Project)

Out maneuvered chief competitor (IBM) to secure Waldenbooks project, saving customer \$4M. The customer needed its solution migrated to a Windows NT platform. This required the rewriting of 300 applications, server upgrade at each location, and finally the rollout to 1,000 locations across the USA. The migration project lasted for 18 months, unattended installation for the server and data migration was a 6-month effort, and rollout took 9 months to complete. This customer is still running our solution 7 years later and requests occasional support and updates.



Rohm & Haas/Morton Powder Coatings (CoatingsMart Project)

Delivered a world class, fully functional e-commerce site in 45 days from the initial design meeting to the launch at a national trade show. This feat was further challenged by the fact that the vendor's software, IBM's WebSphere Marketplace Edition (MPE), was in an Alpha Code state and remained so for 60 days following launch. CoatingsMart was the only company that had gone "live" with MPE for seven months. Additionally, created an order fulfillment application: that was integrated with the core commerce site & a backend CRM system, featured supplier customer service functions using a combination of Internet and wireless application protocols. The solution was purchased by Morton Powder Coatings and is still in use today at www.mortonpowdercoatings.com

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Nextgen Sciences (Labarotory Informaton Management System Project)

Connected Nextgen's analytical and diagnostic equipment into a central repository of data, allowing staff to easily keep track of laboratory operations. Use of Spartware provided Nextgen a secure and user-friendly internet portal which has allowed Netxgen employees to safely exchange results among their globally distributed laboratory and office locations in addition to facilitating communication with outside parties such as collaborators, customers, and vendors.

Similar to the Dow Chemical project, Spartacus remains a preferred supplier of IT services to Nextgen.

Proteomic Research

project description highlight

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	PRS-2179	1234		2007-	07-06 14:22	\$ 325.00	Received	View Order
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e-GateMatrix (e-Gate Gourmet)

project description highlight





Focused Solutions

We have several clients that ask us to redesign their websites, improve workflow, expand functionality of an existing application, or perform an audit of existing systems. Below are some examples of these types of solutions we have provided.



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Learn more about companies North Coast Technology Investors helped arcaic.



Spartacus Executive Team Dr. Askar Kuchumov, President

Dr. Askar Kuchumov received his Diploma in Chemistry from Moscow State University (Moscow, Russia), the highest ranked educational Institution in Russia and former Soviet Union. He went on to obtain his Doctorate degree in Biochemistry from Wayne State University Medical School in Detroit, MI (USA) and during this time, co-authored 18 peer reviewed publications in the international scientific journals. Dr. Kuchumov's professional career included scientific, marketing and business development positions with increased responsibilities in the medical equipment and diagnostics industries. Before joining Spartacus, he was a President of Free Flow Proteomics, LLC, a North American distributor of diagnostics equipment manufacturer from Germany. Prior to that, Dr. Kuchumov started Clavis LLC, an international marketing and business development company engaged in commercialization of promising medical and scientific discoveries from Russia on the American market. Combination of strong technical background and knowledge of the medical market has allowed Dr. Kuchumov to secure a consulting engagement with Becton Dickinson and Co. (BD), a world leader in the medical device and diagnostic business that employs 25,000 people worldwide and has annual revenues in excess of 5 Billion USD. Dr. Kuchumov also serves on the Board of Directors of Detroit R&D, Inc, a developer of diagnostics tests for metabolic diseases. At Spartacus, his strategic thinking, organizational skills and knowledge of the market trends have contributed to the expansion of the company's business into growing healthcare IT market. Dr. Kuchumov's international business experience has helped Spartacus to build software development and customer service centers in Russia, and to become a real player on the world market of internet enabled software applications and communications.

Mr. Scott Sorel, Chief Executive Officer

Mr. Sorel is the founding member of Spartacus Consulting, dating back to 1995. He is a results oriented and customer focused executive with a broad range of achievements in high tech, retail, chemical, transportation, logistics, and medical organizations. Scott is a strategic thinker who can quickly conceive, develop and implement innovative solutions to a broad range of cross-functional business issues. He has expertise with consumer, medical, and business-to-business e-commerce and enterprise application integration, full systems development life cycle, iterative design techniques, and extreme programming. Mr. Sorel has a broad range of experience in custom commercial software development project management, the latest being to lead the construction of an EMR (Electronic Medical Record) system to comply with HIPPA security and patient data standards. Other projects include US Department of Defense, Borders & Waldenbooks, Dow Chemical, Delta and Swiss Air Lines, Rohm and Haas, and the Kmart Corporation. On the international markets, Scott was a founder of Uzbek-American joint venture in Uzbekistan, Tash-Ford, from 1995 until 1999 that was later sold to Korean interests. Scott Sorel holds Master's Degree in Economics, Tashkent University and Business Administration degree from Eastern Michigan University.



Mr. Ryan Dibble, Chief Technology Officer

Ryan Dibble is a recognized expert in the internet applications and telecommunications. For the last ten years, he successfully applied latest technological advances to real-world challenges for clients in the chemical, medical, and manufacturing sectors. As a technologist, Ryan has contributed to cutting edge research in artificial intelligence, machine vision, and security for some of the worlds most advanced research institutions. Ryan completed his Master's in Software Engineering at The University of Michigan, specializing in engineering management and security. Ryan's role as a project manager, software engineer, and security analyst for clients from a wide spectrum of industries enables him to provide versatile and hands-on leadership from crucial application specification all the way through project implementation. His versatility and leadership in mission critical projects is perhaps best reflected by his integral role in launching four successful technology start-up companies over the last decade including CoatingsMart which was purchased by Rohm and Haas and Neolytica which was purchased by The Dow Chemical Company.

Mark LeBay, Creative Director

Mark is an interactive media professional with over thirteen years of experience designing print, product, and web media including the design of educational games and simulations, corporate brands, and multiplex computer stations for entertainment gaming facilities. Mark's branding graphics represent image conscious businesses and institutions such as the University of Michigan Ross School of Business, his interactive media and educational simulations are in use by companies that require cross-cultural content such as The Ford Motor Company, his interface designs meet exacting standards demanded by such projects as the web-based National Benchmark Survey, and his work as an information architect and lead interface designer on business-to-business e-commerce web projects is in use by companies operating in highly regulated industries such as The Dow Chemical Company.